

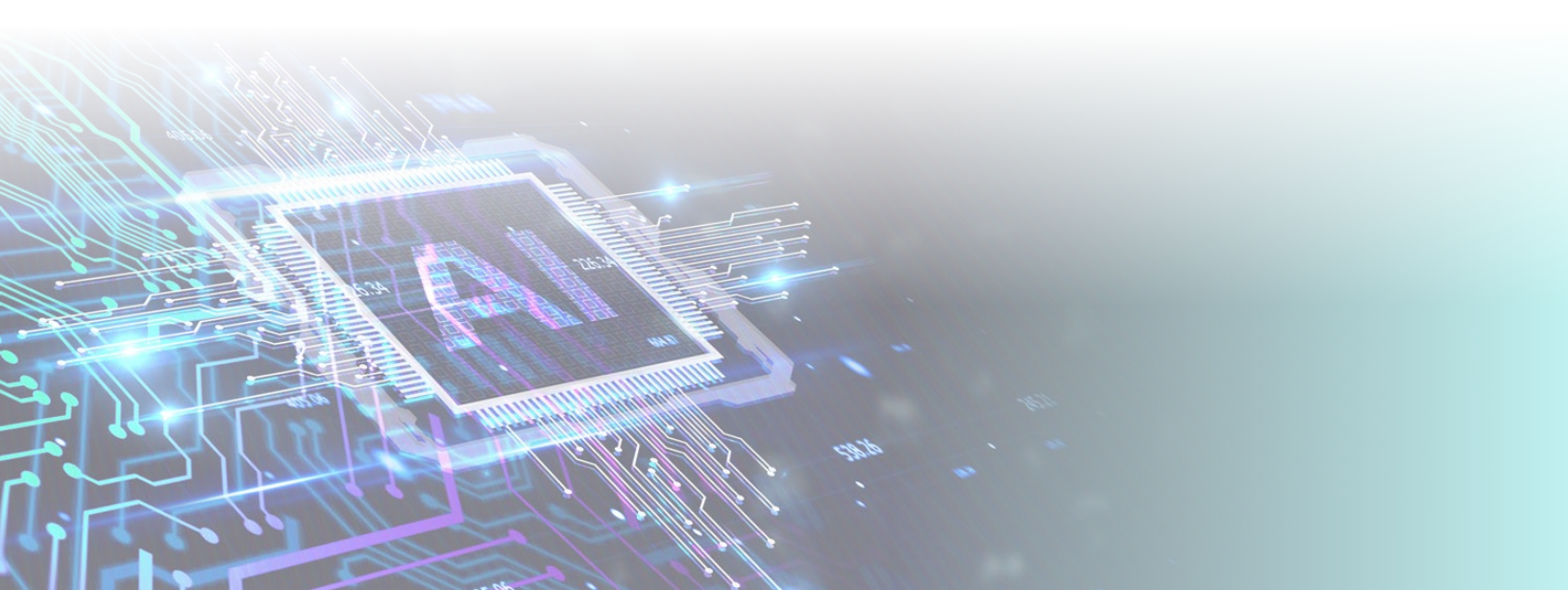
2024 AI Trends for Event Management

A Practical Guide for Event Professionals



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Overview

The convergence of artificial intelligence (AI) and event management marks an era of unprecedented possibilities. While AI primarily centered around automation and productivity last year, the upcoming wave in 2024 and beyond is set to take a significant leap forward. The new AI trends within the event management industry are geared toward decision assistance, promising a more intuitive and intelligent event experience.

AI in event technology is changing everything — planning and creating events, engaging attendees, measuring success, and predicting future trends. Marketing leaders who are seeking an edge understand that AI is an inflection point for event data and analytics. Leveraging AI-powered event intelligence with event management software is the key to driving business growth. AI-driven strategies and event intelligence are poised to reshape the industry's landscape, enhance experiences, and reveal unprecedented opportunities.

In this guide, we will delve into the pivotal role of artificial intelligence (AI) in reshaping event management, driving innovation, and revolutionizing the attendee experience—while highlighting the latest AI trends.



The Role of Artificial Intelligence (AI) in Event Management

In 2023, a global trend around artificial intelligence (AI) emerged. While companies' responses to the trend vary from skepticism to fully embracing this technology, it is evident that AI will increasingly influence the future of the event industry.

This year marked a pivotal year for AI integration in event management, and it is poised to witness even more significant advancements. AI solutions are expected to become more adept at their existing tasks, learn new functions, and decrease in cost. The challenge lies in comprehending their capabilities and effectively implementing them.

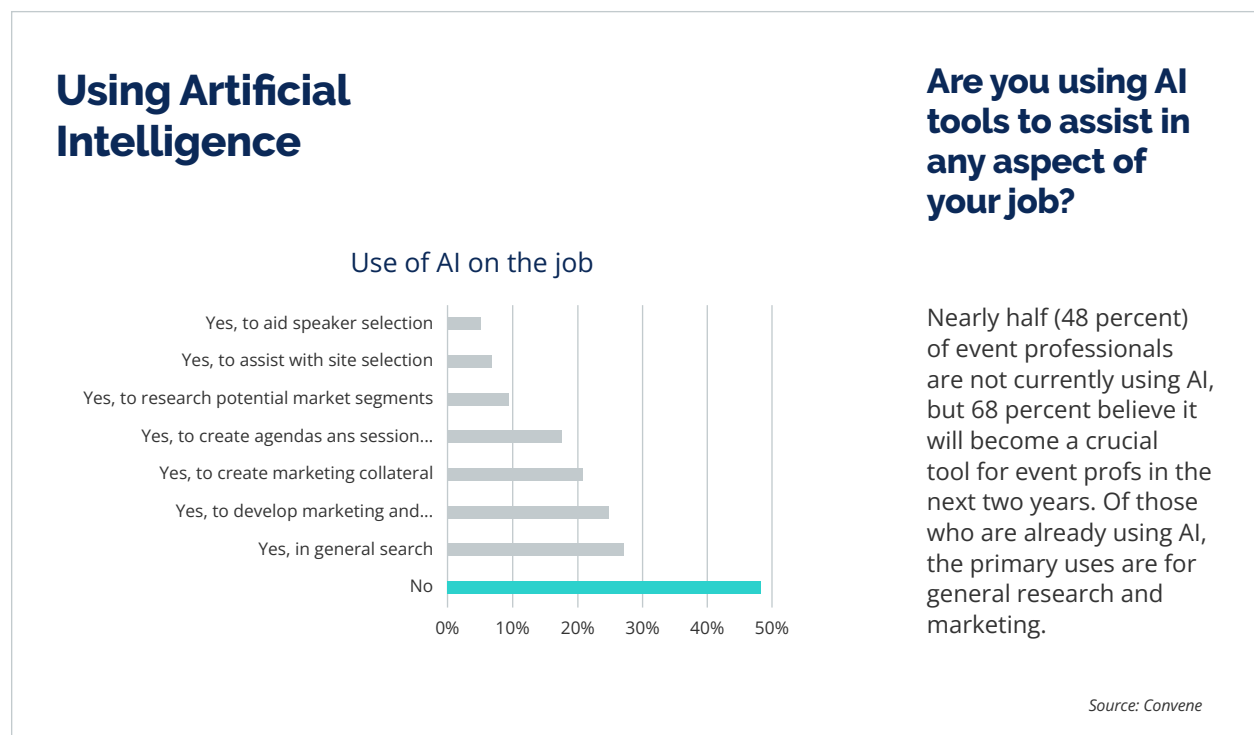
Events thrive on personal connections and AI is expected to change that fundamental aspect. It will introduce a new level of automation and efficiency, enhancing networking and relationships. From automating time-consuming tasks to providing valuable data insights and enhancing attendee experiences, AI is transforming the way events are organized and executed—and is expected to impact the entire event management cycle from creation to chatbots and predictive insights.



Practical AI Applications in Event Management

AI unfolds practical applications that revolutionize experiences for both organizers and attendees. AI's capabilities span far and wide, making a big impact on planning automation, registration, scheduling, venue layout, data collection, and more. Streamlining the event logistics frees up time for planners to focus their energy on more creative tasks – resulting in more effective event experiences in 2024. AI's reach extends from conversational, generative AI – to driving engagement and a multitude of predictive solutions that not only automates event management but takes it to the next level with data-driven insights.

The true essence of AI's power lies in its ability to inspire innovation and elevate attendee experiences. AI has become a silent yet quite intelligent ally to event teams. AI's ability to offer intuitive recommendations, such as personalized networking, can help foster meaningful connections among attendees.



Moreover, its data analysis power unlocks a treasure trove of insights, deciphering attendee interests and behaviors. This invaluable information acts as a compass, guiding event planners to tailor offerings that resonate with attendees on a profound level, thus ensuring each event is an immersive and tailored experience.

Event Intelligence & AI

As the latest disruptive technology in the industry, **Event Intelligence (EI) and Artificial Intelligence (AI)** are transforming the way we plan, execute, and measure the success of events. From leveraging data for strategic decision-making to personalizing the event experience and optimizing event marketing, event intelligence provides marketing professionals with invaluable tools to drive successful events, engage audiences, and achieve desired business outcomes. Let's take a closer look at how these technologies are revolutionizing the event management landscape and how they take your events to the next level.

1

Leveraging Data for Strategic Decision-Making

Event intelligence utilizes AI algorithms to collect, analyze, and interpret vast amounts of event data. This data includes attendee profiles and behavior patterns, engagement metrics, survey feedback, social media interactions, and more. By leveraging event intelligence, marketing professionals gain actionable insights into attendee preferences, behavior patterns, and interests. This data enables informed decision-making and the ability to tailor event strategies to meet the specific needs of target audiences.

2

Personalizing Your Event Experience

AI-powered event intelligence helps organizations create more personalized attendee experiences. It enables event organizers to segment attendees based on their profiles, interests, and past interactions. Event intelligence can help create customized agendas, recommend relevant sessions, and suggest networking opportunities based on individual preferences. This level of personalization enhances attendee satisfaction, engagement, and loyalty.

3

Smarter Event Marketing, Promotion & Targeting

AI-driven event intelligence offers advanced targeting capabilities for event marketing campaigns. It helps marketers identify and reach the right audience through predictive analytics and machine learning algorithms. By analyzing historical data and patterns, event intelligence can identify the most effective marketing channels, messaging strategies, and timing for promoting events. This optimization leads to higher attendance rates and improved marketing ROI.

4

Real-Time Decision-Making and Adaptive Strategies

Event intelligence provides real-time insights during events, enabling marketing executives to make data-driven decisions on the spot. This agility allows for immediate adjustments to enhance attendee experiences and optimize event flow. By monitoring live data on attendee engagement, session popularity, and feedback sentiment, event organizers can adapt event strategies in real-time to ensure maximum attendee

In 2024, event professionals can stay ahead of the curve with these 9 AI trends, set to take their events to the next level.

Trend #1: Leveraging Generative AI for Event Creation

While human creativity remains unmatched, the potential for AI content creation is truly remarkable. Generative AI introduces heightened efficiency to the event creation process, offering event organizers the advantages of automated content generation, streamlined logistics planning, and the seamless personalization of attendee experiences.

Through the power of Generative AI, event management solutions can now effortlessly generate content for diverse needs, including event descriptions, registration pages, promo video scripts, speaker introductions, and targeted social media messaging. This technology enables a level of precision in event tailoring that caters to individual preferences, ultimately contributing to elevated attendee satisfaction.



Trend #2: Using Predictive Analytics & Recommendations

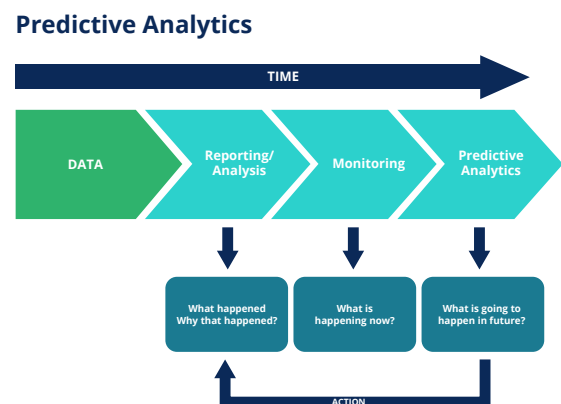
AI is becoming a valuable resource in predicting attendee behavior and preferences, empowering event professionals to plan targeted strategies. This involves identifying the most likely attendees, forecasting participation, and enhancing marketing efforts.

Leveraging AI algorithms to analyze vast datasets collected from events deliver actionable insights and forecasts attendee behaviors, trends, and preferences.

Event insights are from before, during, and after successful digital attendee experiences. By anticipating future outcomes based on historical data, intelligent event management technology empowers you with better decision-making and smarter event planning. This technology offers valuable insights into attendee behavior patterns. Event organizers can optimize resource allocation and tailor marketing strategies through AI-driven predictive models, ensuring personalized experiences that heighten attendee satisfaction and encourage ongoing engagement. Analyzing attendee behavior and feedback generates insights that not only amplify operational efficiencies but also contribute to the enhancement of future events.

Predictive analytics enable event planners to:

- Optimize scheduling strategies
- Enhance marketing efficiency
- Offer content that resonates
- Streamline the check-in process





Trend #3: Scaling Personalization to New Heights

With advances in Artificial Intelligence (AI) and event data orchestration, personalization is set to elevate to new standards. A recent [survey](#) of senior marketing leaders found that only 15% of CMOs believe their company is on the right track with personalization. By deploying recommendations and triggered communications, they have found ways to drive 5-15% increases in revenue and 10-30% increases in marketing-spend efficiency.

AI technology's ability to generate recommendations based on an attendee's information can help marketers tailor recommendations and/or avoid specific offerings.

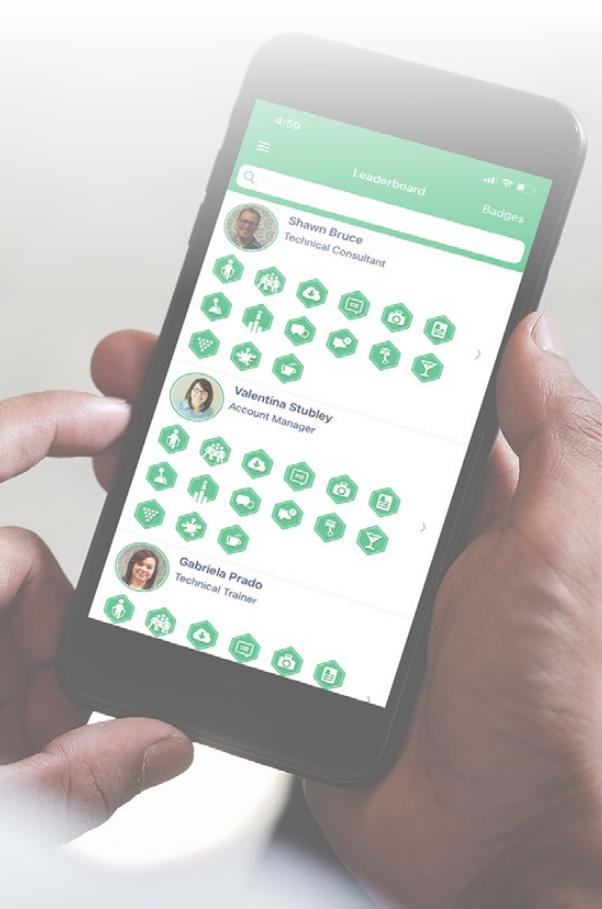
The secret to event personalization is data-driven insights into attendee interests, behavior, industries, goals, etc. Personalization "at scale" means offering a personalized experience at your largest events. It's not enough to send your registrants an e-mail that simply addresses them by name. You must design and deliver tailored messages to thousands of attendees throughout your event life cycle. So, it's important to always think in terms not just of personalization, but personalization at-scale. Scaling event personalization is a sophisticated and strategic way of getting more out of your event data. This requires data-driven decision-making on a broader scale. Think beyond the basic analytics to intelligent solutions like predictive modeling, AI, and advanced data interpretation. Matchmaking algorithms facilitate more meaningful networking by helping like-minded attendees find each other. Curated agendas tailor the overall experience to each attendee's interests. The key is that your events are not just organized but orchestrated with precision and foresight across the board.

Trend #4: Enhancing Attendee Experiences

AI's capacity to enhance the attendee experience has emerged as a remarkable trend this year, gaining considerable attention and momentum within the event industry.

With AI, marketing professionals can learn more specific information about stakeholders and use it to deliver more personalized experiences. For example, they can seamlessly personalize interactions, streamline coordination, and create a more engaging and tailored event that leaves an impression on participants. Additionally, AI-powered chatbots provide real-time assistance to attendees, answering questions, offering directions, and even personalizing event information.

Attendee satisfaction, which is a leading indicator of the overall event success, has an impact on ROI (Return on Investment). Attendees can receive personalized event recommendations, schedules, and networking opportunities, making their experience more enjoyable and productive.





Trend #5: Redefining Virtual & Hybrid Events and AI

In the era of virtual and hybrid events, AI emerges as a pivotal force in trying to replicate the advantages of in-person gatherings within a digital framework. Its applications extend to crafting compelling virtual booths, automating attendee interactions, and offering data-driven insights for evaluating virtual event success.

Automation powered by AI facilitates seamless interactions, ensuring that participants can navigate the digital event space with ease and efficiency.

Additionally, AI contributes by providing organizers with data-driven insights into the performance of virtual events, enabling them to measure engagement, identify trends, and refine future strategies. The result is that attendees can still experience valuable networking and learning opportunities, even when participating from a remote location.

Trend #6: Streamlining Repetitive Tasks through Automation

Event planning can be a horrendous logistical task, with countless repetitive tasks that consume valuable time and resources. **AI is stepping in, to streamline and automate repetitive tasks and processes.** For example, AI-powered event technology can help support everything from scheduling and budgeting to vendor management and communication, reducing the risk of human error and ensuring that nothing falls through the cracks. This automation leaves event planners with more time to focus on the more creative and strategic aspects of the event.

This year, we will see a growing demand for automation and consolidation.

Integrating different event technologies into one solution is poised to reshape the future of events, providing event organizers and attendees a seamless event experience.





Trend #7: Increasing Focus on Creative Talent

One consequence of AI automation is the increased importance of creative talent. **With the logistics covered, the difference between successful brands and others will be the talent they bring to guide creative development.** It is the subtle insights, innovative ideas, and the ability to connect emotionally with the audience that distinguish exceptional creative talent.

Organizations that recognize the profound impact of human creativity in a tech-driven landscape are poised to not only navigate the complexities of the modern business environment but also to forge authentic connections and resonate with their audience in ways that transcend the capabilities of automation.

Trend #8: Enhancing Experiences with AR (Augmented Reality) & VR (Virtual Reality)

Augmented Reality (AR) and Virtual Reality (VR) have gained significant popularity in recent years, particularly in the context of virtual and hybrid events that involve remote participants.

These technologies offer immersive booth experiences, simulating the physical presence that's felt at in-person events. This reshapes the virtual attendee's perception of the event as well as their level of engagement with other participants.

Additionally, AR and VR present opportunities for crafting personalized interactions tailored to each participant. This personalization extends to custom exhibitor booths and interactive product demonstrations, enhancing the overall event experience.



Trend #9: Enhancing Engagement with Voice & Face Recognition

Voice recognition technology enables event attendees to interact with devices solely through their voice, offering hands-free navigation through event spaces and access to information without the need for typing or scrolling. This AI-powered tool has proven valuable in managing larger events and conferences.

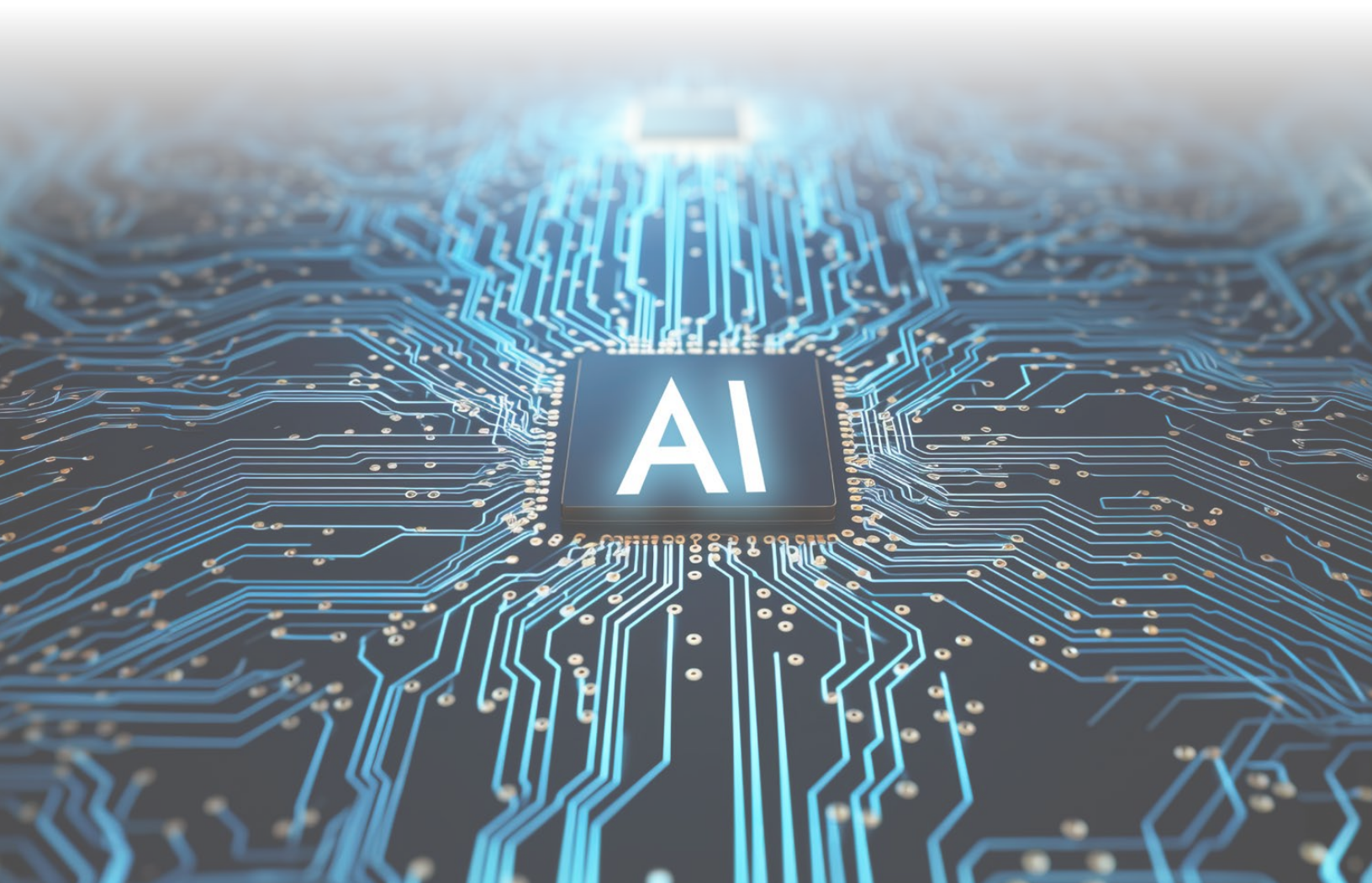
Complementing this, **facial recognition software** adds an additional layer of event personalization by identifying individual attendees' faces. Beyond enhancing security for authorized entry, facial recognition facilitates personalized greetings and services tailored to preferences identified from past behavior patterns. This innovative technology elevates the overall event experience.

AI is poised to play a key role in driving privacy protocols forward. With the ever-increasing amount of personal data being generated and shared, the need for robust privacy measures has become vital. AI offers the capability to automate and enhance data protection by identifying potential vulnerabilities, monitoring data access, and promptly responding to security breaches.



As AI continues to mature, its integration into the event industry will redefine the standards of efficiency, personalization, and creativity. Stakeholders who embrace these emerging trends adeptly will chart a course towards success, creating impactful and memorable events in the years to come. AI technologies can automate numerous event management tasks, from registration processes to logistics planning, significantly reducing the manual workload on event organizers.

Marketing leaders looking to stay ahead of the curve in 2024 should focus on integrating AI into their strategies by leveraging **event technology** to enhance personalization, engagement, and overall event success.



To support your future in-person and hybrid events, [Certain Event Management](#) offers a unified, branded, and scalable attendee experience throughout your event planning, registration, and execution cycle. Certain's AI-powered event intelligence capabilities enable marketing professionals to seamlessly capture insights and buying signals from all types of attendees, be they in-person or virtual -- and share them across their enterprise technology stack to drive revenue and customer success.

Learn More



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What's Next in Event Intelligence

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Guide

The Powerful Impact of In-Person Experiences on Event ROI

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Infographic

How Marketing Events are Changing

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Certain provides the leading intelligent enterprise event management solution that powers personalized event experiences and meaningful connections that deliver greater business outcomes and revenue. By seamlessly capturing and transforming event data into actionable insights at scale, Certain enables event professionals to integrate buying signals into other technologies in real-time. With Certain's proven SaaS-based technology, cross-functional event teams collaborate, streamline processes, and reduce costs while executing flawless events with operational excellence. Our digital event solution allows event marketers and planners to better capture insights and buying signals from all attendees-in-person or virtual- and share them across the enterprise technology stack to drive revenue and customer success.